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INFO OCT-01 EUR-25 EA-11 NEA-10 ISO-00 SSO-00 NSCE-00

NSC-10 CIAE-00 INR-10 NSAE-00 RSC-01 INRE-00 EB-11

SPC-03 DRC-01 CCO-00 /103 W

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FM AMEMBASSY BONN

TO SECSTATE WASHDC IMMEDIATE 8562

AMEMBASSY LONDON IMMEDIATE

AMEMBASSY PARIS IMMEDIATE

AMEMBASSY ROME IMMEDIATE

USMISSION OECD PARIS IMMEDIATE

USMISSION EC BRUSSELS IMMEDIATE

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AMEMBASSY BRUSSELS IMMEDIATE

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ЕСОТО 3

DEPARTMENT: PLEASE REPEAT IMMEDIATE TO THE SECRETARY

FOR THE SECRETARY FROM UNDER SECRETARY CASEY

E.O. 11652: GDS TAGS: OVIP, ENRG

SUBJECT: LONDON ENERGY TALKS

1. "SUMMARY" ALMOST SIX HOURS TALKS NOVEMBER 5 WITH SENIOR FCO AND DTI OFFICIALS AND THEIR CHIEF ENERGY ADVISORS REVEALED FOLLOWING: IN CURRENT OIL SUPPLY CRISIS BRITISH POLICY IS TO "HELP MAINTAIN MAXIMUM FLOW OF OIL" BY RESISTING DUTCH DEMANDS FOR PUBLIC MANIFESTATION OF EC SOLIDARITY IN ORDER TO PROTECT THEIR FAVORED POSITION CONFIDENTIAL

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WHILE QUIETLY PREPARING FOR WORSE AND HOPING THAT SHOCK

AND IMPLICATIONS THIS FOURTH ARAB-ISRAELI WAR SUFFICIENT HELP YOU "GET POLITICS RIGHT IN NEAR EAST." ON OIL PRICE PROBLEM, BRITISH CONTINUE CONCERNED ABOUT NATIONAL AND INTERNATIONAL FINANCIAL IMPLICATIONS AND TO THINK THAT CONSUMING GOVERNMENTS SHOULD TALK WITH OIL PRODUCING GOVERNMENTS ABOUT THIS AT A MORE AUSPICIOUS TIME. IN LONG RUN BRITISH EXPECT REDUCE THEIR DEPENDENCE ON FOREIGN ENERGY RESOURCES FROM 50 TO 10 TO 20 PERCENT. HOWEVER, LIKE WE THEY THINKING A LOT (THOUGH WITHOUT CONCLUSIONS YET) ABOUT HOW TO REDRESS THE BALANCE IN THE ENERGY SITUATION, ESPECIALLY HOW TO DEAL WITH THE WEAKENED NEGOTIATING ROLE OF THE OIL COMPANIES. AN EARLY MEETING IS TO BE ARRANGED BETWEEN TECHNICIANS BOTH COUNTRIES ON SPEEDING ENERGY R & D. END SUMMARY.

- 2. I DISCUSSED SHORT AND LONG-TERM WORLD OIL AND ENERGY PROBLEMS FOR ABOUT SIX HOURS NOVEMBER 5 IN SERIES MEET-INGS WITH OLIVER WRIGHT, DEPUTY UNDER SECRETARY OF STATE, FCO; LEONARD WILLIAMS AND JOHN LIVERMAN, DEPUTY SECRETARIES FOR ENERGY POLICY AND PETROLEUM, RESPECTIVELY, DTI; SIR ROBERT MARSHALL, SECRETARY (INDUSTRY) DTI; AND TOM BOARDMAN, M.P., MINISTER FOR INDUSTRY; AND SEVERAL THEIR ENERGY ADVISORS. FOLLOWING IS SUMMARY MAIN POINTS MADE BY THESE BRITISH OFFICIALS ON CURRENT OIL SUPPLY REDUCTIONS, CRUDE OIL PRICES AND LONGER-RUN ENERGY PROSPECTS. I PUT FORWARD VIEWS OF WHICH YOU ARE WELL AWARE, INCLUDING RELATIONSHIP YOUR VISIT MIDDLE EAST TO OIL SUPPLY PROBLEM.
- 3. "CURRENT OIL SUPPLY": WRIGHT AND LIVERMAN NOTED THAT WHILE BRITAIN NOW IN ARAB'S FAVORED NATION COLUMN, THEY DID NOT SEE HOW IT COULD ESCAPE INDIRECT AND FINALLY DIRECT CONSEQUENCES CONTINUING PRODUCTION CUTS AND EMBARGOES. TAYLOR (FCO) AND SPAIN (DTI), THEIR PRINCIPAL OIL ADVISORS, WERE VISITING THE ARAB OIL CAPITALS TO ASSESS THE SITUATION. DTI WAS QUIETLY WORKING TO PUT HMG IN MAXIMUM STATE READINESS SINCE ANY REDUCTION IN BRITISH OIL SUPPLIES EXPECTED BE FELT QUITE SHARPLY. (FULL SCALE RATIONING COULD BE UNDERWAY FIVE WEEKS AFTER DECISION, WHILE TIME REQUIRED HAVE COMPANIES OPERATING UNDER GOVERNMENT GUIDELINES ONLY ABOUT 10 DAYS.) WRIGHT FOCUSED ON CONFIDENTIAL

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HOPE SHOCK AND IMPLICATIONS THIS FOURTH ARAB/ISRAELI CONFLICT WILL PROVIDE BASIS FOR ACCEPTABLE TERRITORIAL SETTLEMENTS AND FEAR THAT EMOTIONS AND INFLEXIBILITIES WILL LEAD TO RENEWED FIGHTING. THE BRITISH RECOGNIZED THAT YOUR PEACE EFFORTS AND VISIT TO AREA ARE CRITICAL TO ANY EASING OF THE PRESSURE AND DANGERS WHICH EUROPE FACES. THEY ACCEPT IMPORTANCE OF PRESENTING COMMON FRONT TO GET FUNDAMENTAL SOLUTION BUT RETURN TO EMPHASIS ON KEEPING

THE OIL FLOWING IN IMMEDIATE FUTURE.

4. WRIGHT LEFT FOR BRUSSELS AFTER OUR MEETING TO BE WITH FOREIGN MINISTER IN EC MEETINGS CALLED TO CONSIDER EMBARGOED NETHERLANDS CALL FOR EXPRESSION SOLIDARITY AND SUPPORT. HE PERHAPS SUMMED UP BRITISH VIEW IN HIS RHETORICAL QUESTION OF "WHAT VIRTUE CAN THE NETHERLANDS SEE IN A PUBLIC DEMONSTRATION OF SOLIDARITY THAT WILL RESULT IN A

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SOLIDARITY IN MISERY". HE ADDED THAT SUPPORT SHOULD BE GIVEN QUIETLY, BUT THIS WAS HARD TO DO IN DEMOCRACIES. LIVERMAN'S ONLY COMMENT ON WHAT BRITAIN WAS GOING TO DO ABOUT THE DUTCH WAS "I WISH I KNEW". ON VARIOUS OCCASIONS IN DAY'S MEETINGS I POINTED TO LARGER ISSUES INVOLVED IN THIS CRITICAL TEST EC AND TO FACT INDIVIDUAL NAT-

IONAL WAYS IN WHICH EC MEMBERS ACTING JUST WHAT ARABS WANT I.E., THIS CERTAINLY MUCH BETTER THAN TOTALLY CONFRONTING WESTERN EUROPE - THEIR MAJOR MARKET AND TRADING BLOC - WITH ALL ITS UNCERTAIN RAMIFICATIONS. BRITISH AGREE THAT TOTAL APPEASEMENT OF ARABS NOT A CONSTRUCTIVE ROUTE, BUT THEY THINK IT MOST IMPRUDENT NOT TO SEE "RINGING DECLARATIONS OF SOLIDARITY" AS BEING NOTHING BUT COUNTERPRODUCTIVE AT THIS POINT.

5. OIL PRICES: LIVERMAN SAID ORIGINAL REQUEST FOR CONFIDENTIAL

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MEETING WAS TO DISCUSS IDEAS ABOUT CONSUMER GOVERNMENTS EXPRESSING CONCERN AND DISPLEASURE TO ARAB OIL PRODUCERS OVER THEIR RECENT UNILATERAL 70 PERCENT INCREASE IN POST-ED PRICES, BUT THESE HAD BEEN OVERTAKEN BY EVENTS CON-NECTED WITH THE OCTOBER ARAB-ISRAELI WAR. BRITISH HAD PROTESTED WISDOM OF HUGE UNILATERAL PRICE INCREASES TO SHAH WITH NO RESULTS. NEITHER LIVERMAN NOR WRIGHT SAW ANY LEVERAGE AND THEREFORE ANY PROSPECT FOR ROLLING BACK THESE PRICES. HOWEVER, LIVERMAN THOUGHT CONSUMER GOVERNMENTS HAD TO EXPRESS THEMSELVES AT SUFFICIENTLY HIGH LEVEL ON THIS MATTER AND HIS GOVERNMENT MIGHT COME BACK ON THIS AGAIN AT A MORE AUSPICIOUS TIME. HE NOTED THAT THE BRITISH HAD NOT RECEIVED MUCH IF ANY POSITIVE RESPONCE FROM OTHER CONSUMING GOVERNMENTS TO WHICH THEY HAD TALKED ON THIS SUBJECT. THERE WAS CONSIDERABLE INCON-CLUSIVE THOUGH USEFUL DISCUSSION OF VARIOUS ECONOMIC AND ORGANIZATIONAL IMPLICATIONS AND CONSTRAINTS OF OIL PRICE PROBLEM.

6. LONG-TERM ENERGY SITUATION: WILLIAMS SAID BRITAIN PLANNING IMPROVE ITS ENERGY RESOURCE BALANCE FROM 50 PERCENT INDIGENOUS NOW TO 80 TO 90 PERCENT IN 1980. WRIGHT SAW LONGER-RUN OIL PROBLEM AS HOW REESTABLISH A WILLING BUYER/SELLER RELATIONSHIP. HE AND LIVERMAN IND-ICATED THAT HMG STILL DEVELOPING THOUGHTS ON HOW GOVERN-MENT SHOULD DEAL WITH THE WEAKENED ROLE OF OIL COMPANIES IN PRICE, PRODUCTION, ETC., NEGOTIATIONS WITH PRODUCING COUNTRIES. NO CONCLUSIONS AS TO SOLUTIONS HAD BEEN REACHED. LIVERMAN SAID (A) HMG HAD ACCEPTED IDEA GOVERN-MENT WILL HAVE TO INTERVENE, (B) NEGOTIATIONS IN TRADIT-IONAL SENSE HAD ENDED BECAUSE PRODUCERS IN DOMINANT BAR-GAINING POSITION. (C) PARTICIPATION AGREEMENTS IN PERSIAN GULF WOULD HAVE TO BE RENEGOTIATED TO PROVIDE FOR MUCH MORE PRODUCER COUNTRY OWNERSHIP SOONER, AND (D) OIL COMPANIES WERE FAST BECOMING JUST BUYERS AND SELLERS.

7. I SUGGESTED TO WILLIAMS, WHO IS AT CENTER BRITISH R&D ON ENERGY, THAT TECHNICIANS FROM BOTH OUR GOVERNMENTS

SHOULD GET TOGETHER AND REVIEW EACH OTHER'S PROGRAMS AND
SEE WHAT WE MIGHT USEFULLY DO TOGETHER. SUBSEQUENTLY, I
BROUGHT THIS UP WITH LIVERMAN AND BOARDMAN. THE RESPONSES
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WERE POSITIVE. WE WILL FOLLOW UP ON THIS. CASEY

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